

Ethan M. Cook

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EDUCATION

Brigham Young University

Bachelor of Science in Pre-Business

Provo, UT

Apr 2028

- BYU GPA 3.60 / 4.00
- Member, Private Banking and Wealth Management Association; attend weekly meetings and professional training events
- Participant, 2025 Sapphire Wealth Management Case Competition; created and presented a mock investment portfolio

EXPERIENCE

Quantum Qube Marketing LLC

Financial Operations Intern

Lehi, UT

Jun 2026 – Present

- Analyze financial statements and cash flow reports to identify trends and support strategic decision-making
- Assist in managing company finances through expense tracking, account reconciliation, and financial reporting
- Collaborate directly with company leadership to evaluate profitability and improve financial processes

FMG (Financial Advisor Marketing Platform)

Customer Service Representative

Provo, UT

Jun 2023 – Present

- Resolve an average of 140 cases each month, while maintaining a 97% customer satisfaction rate
- Perform within the top 5% of team performance metrics including response time and customer satisfaction
- Provide solutions to escalated customer inquiries in a timely manner resulting in improved client satisfaction

Hello Sugar

On-Campus Intern

Provo, UT

Jan 2025 – Apr 2025

- Performed TF-IDF keyword analysis on 50 competitor websites to identify top-performing SEO terms
- Conducted focus groups to gather user feedback on landing page; applied findings to guide A/B testing
- Improved client conversion rate by over 10% by applying key takeaways from focus group findings

Spanish Fork High School

Soccer Coach

Spanish Fork, UT

Oct 2023 – Aug 2024

- Organized and led an average of 6 weekly events including a total of 40+ practice sessions and 15+ games
- Coordinated with coaches and administration from other schools to organize and confirm game schedules
- Assisted in developing game strategies and reviewing performance footage to identify areas for improvement

American Leadership Academy

Substitute Teacher

Spanish Fork, UT

Nov 2020 – May 2021

- Provided students with instructions outlined in teachers' lesson plans and classroom objectives
- Maintained rules of conduct that encouraged self-discipline, responsibility, and respectful behavior
- Adapted teaching methods to cater to the diverse learning needs of students across various grade levels

LEADERSHIP & SERVICE

The Church of Jesus Christ of Latter-day Saints

Full-time Volunteer Representative

Santiago, Chile

May 2021 – May 2023

- Served members of the local community, including sharing messages of Jesus Christ
- Mentored and supported groups of 20-30 peer volunteers through personal and professional challenges
- Collaborated with area leaders to assess metrics, guide outreach efforts, and address the well-being of peer volunteers
- Organized and led weekly meetings to create an environment of collaboration and improvement among peer volunteers

AWARDS, SKILLS & INTERESTS

- Eagle Scout, Boy Scouts of America – led project repainting basketball and four-square courts on elementary playground
- Spanish: Conversational proficiency developed through two years of full-time service and cultural immersion in Chile
- 2019 Show Choir Grand Champion – competed at a national level in Orlando, Florida, receiving first place overall
- Clifton Strengths: Relator, Learner, Consistency, Responsibility, Analytical – strengths; reliability and analysis
- Interests: Pickleball, BYU football, Star Wars, Lord of the Rings, golf, reading, 3D-printing, riding my motorcycle, F1